

United Coatings (UCC)

"A Division of Earl Industries"

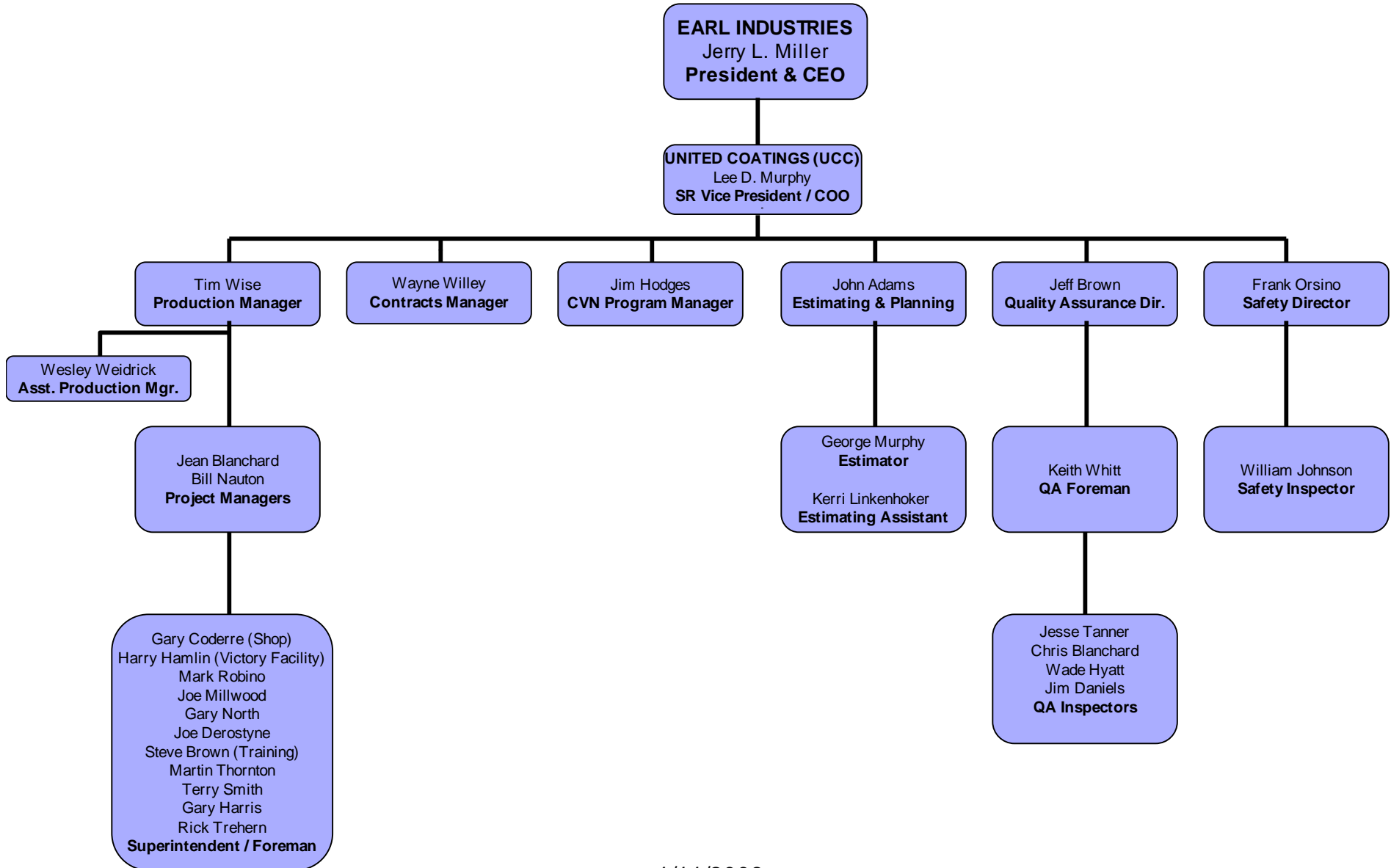
"The Industry Leader"



United Coatings “Company Profile”

- United Coatings (UCC), a division of Earl Industries, is a licensed full service marine, commercial, and industrial coatings contractor located in Portsmouth, Virginia, and services the entire continental United States. On the marine side, UCC has performed surface preparation and coatings application on almost every class of ship in the modern Navy, from Tug Boats and Submarines to multi-million dollar preservation contracts on Aircraft Carriers. In the industrial arena, UCC has performed this same type of work in Chemical Plants, Power Plants, Airports, Municipal Water Authorities and numerous other facilities.
- UCC offers the latest innovative services in surface preparation such as Ultra High Pressure (UHP) Water Blasting and coatings applications for example, Plural Component Pumps. United Coatings is licensed by the state of Virginia for lead based coatings removal and abatement.
- United Coatings is characterized by an experienced and aggressive management team, supported by an equally skilled and motivated work force. Although UCC was incorporated in 1992, each member of the management staff has a minimum of twenty years experience in different facets of the marine and industrial coatings arena. As a matter of company policy the work force is continuously schooled on safety and techniques to enhance the quality and performance of our work. This company commitment to training and safety has paid off with higher productivity, superb quality, and a safer work environment for all our employees. We are committed to customer satisfaction, employee safety, the protection of our environment, and investing in our company's future and the future of our employees. All of our equipment is state of the art and meets or exceeds all OSHA, NIOSH, and EPA Pollution Abatement requirements.
- As a division of Earl Industries, United Coatings maintains its long standing certification under ISO 9002. It currently holds a QP1 and QP2 certification with “The Society for Protective Coatings” (SSPC) in the areas of the SSPC Painting Contractor Certification Program (PCCP). In addition United Coating maintains its affiliation and active involvement in the research and development of industry related training and procedural methodology, such as the Plural Component Equipment Operator Training and Certifications, Water-Jetter Certification Programs, and countless others.

“United Coatings Organization”





UCC Mission Statement in Action: “Highly Trained and Experienced Management / Workforce”

Timothy Wise, Production Manager

- Manages Multiple Preservation Projects Simultaneously (\$0.5–20M)
- Monitors and Maintains Budgets and Schedules
- Interfaces with Customers’ and In-house Management Teams on Contractual and Scheduling Issues
- Maintains and Manages a Trained and Qualified Workforce
- Assigns Project Management Teams
- Provides Equipment, Material, and Labor Support to Multiple Projects
- Proficient with Contract Negotiations and Specification Evaluation
- Estimates, Plans, Schedules and Provides Cost Proposals for Prospective Preservation Contracts
- Establishes and Implements New Company Marketing Strategies towards Innovation of Processes and Increased Revenue Growth

Jean Blanchard, Senior Project Manager

- Interfaces with Customers and In-House Management Teams on Contractual, Logistics Support Issues
- Accomplishes Contract Estimates, Establishes Budgets and Formulates Preliminary / Post Production Schedules
- Track Projects’ Costs and Budgets
- Compose Technical Reports and Procedures
- Proficient with Contract and Specification Evaluation and Interpretation

Jeffrey Brown, Quality Control Manager

- Liaisons with Customers’ and In-house Management Teams on Quality Control Issues and Specification Interpretations
- Maintains and Manages a Trained and Certified Workforce
- Polices all Company Personnel concerning Required Training and Qualifications
- Assigns Quality Assurance Inspector Teams to Active Work
- Ensures all Contractually Required Documentation is Prepared, Audited and Submitted
- Conducts all Formal and Informal Internal Quality Control Audits
- Proficient with Contract and Specification Evaluation & Interpretation
- Maintains and Updates Company’s Quality Control Manuals, Equipment and Reference Library


Frank Orsino, Safety Director

- Liaisons with Customers’ and In-house Management Teams on all Safety, Health & Environmental Issues and Concerns
- Maintains and Manages a Trained and Certified Safety Inspection Team
- Conducts, Maintains and Records all Company Personnel Required Training and Qualifications
- Assigns Safety & Health Inspector Teams to Active Work
- Manages and Submits all Contractually required Safety, Health and Environmental Documentation (i.e. Licenses, Certificates of Insurance, Procedures)
- Conducts all Formal and Informal Internal Safety Program Related Audits
- Proficient with Contract and Specification Evaluation & Interpretation
- Maintains and Updates Company’s Safety and Health Program Manuals, Equipment and Reference Library



Commercial and Industrial Facilities Preservation Accomplishments & Experience (2001-2008)

<u>Facility Type Work</u>	<u>Total # Contracts</u>	<u>Description “Snap Shot” of Experience</u>
■ Commercial Facilities	67	Abrasive Blast / Power Tool / Pressure Wash Facilities Equipment, Building Structure, Supporting Systems and Apply Required Coatings Utilizing Airless Spray, Brush/Roller
■ Industrial Facilities	15	Abrasive Blast and UHP Water Blast Facilities Floors, Supporting Systems, Equipment and Apply Required Coatings Utilizing Airless Spray, Brush/Roller



Commercial and Industrial Land Tank Preservation Accomplishments & Experience (2001-2008)

<u>Facility Type Work</u>	<u>Total # Contracts</u>	<u>Description "Snap Shot" of Experience</u>
■ Commercial Tanks	8	Abrasive Blast Steel / Concrete Tanks and Associated Systems and Apply Required Coatings Utilizing Airless Spray, Brush/Roller
■ Industrial Tanks	169	Abrasive Blast / UHP Water Blast / Power Tool / Hand Tool / Pressure Wash both Steel and Concrete Tank Exteriors / Interiors & Associated Systems and Apply Required Coatings Utilizing Airless Spray, Brush/Roller

Technical Approach / “Commercial Facilities Contract Highlights”

Maintain Daily Updates in Facility Safety Instructions & Training

Pre-job Development of Job Site JHA (Job Hazardous Analysis)

Provide Workforce with Certified Job Skills and Fundamentals Training

Manage for Customers Satisfaction & Quality 1st

▪ AIRCRAFT HANGAR #431	GOMEZ CONSTRUCTION	1999 / 2000	Remove 1,000,000 square feet of Existing Heavy Metal Coatings (Lead Abatement) with UHP Blasting using the Hand-lance method and apply new coatings
▪ BITUMAR MAINTENANCE	BITUMAR USA	2001 / 2002 / 2003	Prime & finish coat new gas pipes, stencil misc. tanks, paint new pier steel, repaint exterior buildings, paint handrails & stairs, and paint pipe supports
▪ MAINTENANCE PAINTING	ST SERVICES	2001	Pump house painting, blasting & priming, painting of Paulsboro Tank Floor, pipe rack painting, insulation removal and misc. pipe painting
▪ FMC WAREHOUSE FLOOR	SWICKS & SONS, INC	2001	Power wash, Sweep Blast and Coat approximately 29,000 sq ft of warehouse floor
▪ WOMEN'S PENITENTIARY	JG GARCETE CO., INC.	2001 / 2002	Renovation of Maryland Correctional Institution for Women
▪ PENTAGON MISC. STRUC. STEEL	CIANBRO CONSTRUCTION	2002	Abrasive Blast to SSPC-6 "Commercial" and Apply one coat of paint to misc. Pentagon structural steel
▪ AMTRAC INT. TANK	ENVIROMENTAL INSTL	2004	Remove grease and oil from surfaces of tank and then Abrasive Blast the interior of one Amtrack Tank and Apply full coat of owner supplied coating
▪ WASH SHED FLOOR	MILLENNIUM CHEM.	2004 / 2005	Sweep Blast wash shed floor, patch holes with Sherwin Williams express patch and Apply one coat of Sherwin Williams Corobond #100 primer and Armorseal #650 grey
▪ PROCTOR & GAMBLE WAREHOUSE	M. DAVIS & SONS	2005	Clean/Paint columns, doors & ceiling touch-up in Warehouse 2 Area @ Proctor & Gamble facility. Paint 14 columns from column 10 west @ Proctor & Gamble.
▪ SOCIAL SECURITY ADMINISTRATION (SSA)	LIMBACH CO., LLC	2007	Misc. Painting of Social Security Administration - NCC Generator Replacement Project

Technical Approach / "Industrial Facilities Contract Highlights"

Maintain Daily Updates in Facility Safety Instructions & Training

Pre-job Development of Job Site JHA (Job Hazardous Analysis)

Provide Workforce with Certified Job Skills and Fundamentals Training

Manage for Customers Satisfaction & Quality 1st

▪ NEW CHURCH INT. PIPING	MCS MCSHANE	2001	Blast interior of oxygen piping Paint new chlorination addition, existing room, clearwell dewatering, misc. piping, lead removal at backwash recovery, paint PVC piping, touch-up painting to wall at steam lines and remove graffiti
▪ BACKWASH RECOVERY PUMPSTA	CORMAN CONST. CO.	2001	Facilities General Maintenance Waterproofing, Damproofing, Sealing and Painting
▪ BACKRIVER DEGRITTING FACILITY	POOLE & KENT CO.	2002	Blast and Paint 72" exterior concrete pipe
▪ 72" CONCRETE PIPE	PRICE BROTHERS	2002	Blast trac floor of control room #4 and Apply epoxy floor system
▪ CONTROL ROOM #4 FLOOR	PQ CORP.	2003	UHP removal of Latex
▪ UHP TO REMOVE LATEX	DOW REICHHOLD	2003	Pressure Wash/Spot prime and Apply one full coat of DTM acrylic enamel to exterior siding
▪ PLANT #4 CONTROL ROOM	FMC CHEMICAL	2005	Columns - spot prime and Apply one coat F&H epoxy "Floor Striping" . Hand tool clean, apply one coat Polyurethane "Safety Yellow"
▪ COLUMNS/FLOOR STRIPING	CERTAINTED CORP.	2005	



Technical Approach / "Commercial Land Tanks Contract Highlights"

Maintain Daily Updates in Site Safety Instructions & Training

Pre-job Development of Job Site JHA (Job Hazardous Analysis)

Provide Workforce with Certified Job Skills and Fundamentals Training

Manage for Customers Satisfaction & Quality 1st

▪	BACKRIVER ACID TANK	WM SCHLOSSER	2002	Abrasive Blast and Paint interior of one (1) Backriver Acid Tank. Remove foam insulation from steel and paint add. piping
▪	FILTER TANK	CIBA SPECIAL CHEM.	2004	Blast interior of filter pot with glass beads to clean and brighten interior surfaces
▪	BLAST/PAINT TANK	CIBA SPECIAL CHEM.	2004	Abrasive Blast tank and Apply primer to exterior surfaces and owner furnished Chemline 784 to interior surfaces
▪	BALTO. AQUARIUM BRINE TANK	CORROSION REPAIR	2005	Abrasive Blast interior surfaces of Baltimore Aquarium concrete brine tank
▪	2-STAINLESS TANK	U S FILTER COMPANY	2005	SP-7 Brush-Off Blast on stainless steel spray foam and Apply two coats of Elastuff. Sweep stainless framing to remove weld spatter stains

Technical Approach / "Industrial Land Tanks Contract Highlights"

Maintain Daily Updates in Site Safety Instructions & Training

Pre-job Development of Job Site JHA (Job Hazardous Analysis)

Provide Workforce with Certified Job Skills and Fundamentals Training

Manage for Customers Satisfaction & Quality 1st

▪ TANK #2	TOSCO REFINING CO.	2001	Blast/Coat interior and exterior of tank #2, stairs and wind girders
▪ TANKS #8 & #22	PETROLEUM FUEL & TERM	2002	Power wash and Hand scrape tank roof and sidewalls, including bottom chime. Apply spot prime coat and two full finish coats
▪ 6-TANKS (PHILA HOUSING AUTHOR.)	THORTEX RPT	2002	Abrasive Blast the interior surfaces of six (6) Water Tanks and Apply Thortex coating system
▪ 12-TANKS	LEHIGH CEMENT	2002	Grit Blast tanks to SSPC-10 and Apply Carboline Aluminum
▪ TANK #150	ST SERVICES	2003	UHP Water Blast corroded areas and sweep blast remaining areas of tank. Apply two coats of Amerlock 400
▪ FORT MEADE WATER TANK	CORROSION REPAIR	2003 / 2004	UHP Water blast removal of existing coating from interior of tank, Sweep Blast concrete and Apply 3 full coats of Govt. furnished MAB epoxy.
▪ TANK COATINGS @ WASTEWATER AREA	WASHINGTON IDC	2004 / 2005	Paint floors, Catwalk and Handrails @ Micron Technologies in Virginia. Accomp. Lead abatement & HAZ MAT Handling. Near white Blast ceilings - Apply two full coats of Tnemec epoxy
▪ 4 - 80' DIAMETER TANK (S)	TRANSMONTAIGNE	2005	Abrasive Blast to SSPC-10 disbanding coatings and corroded areas, Apply one spot and one full coat of Induline. Pressure wash two floating roofs & repaint
▪ VALERO TERMINAL TANK #1972	VALERO LP	2006	SP-10, Apply two coats Plasite #9057 @ 6-8 mils DFT per coat. Place neoprene pads under legs w/100% solids putty. Work done on Tank #1972 - 45' dia. floor x 3' up shell
▪ ANDREWS FUEL FACILITY	UNDERGROUND UTILITIES	2007	Prepare, Coat, inspect and test two steel storage tanks and all aboveground piping, all piping supports, and all interior building surfaces that require finishing

Material & Equipment Assets: “Extensive Inventory”

Inventory Quantity	Equipment Description	Inventory Quantity	Equipment Description
4	T-28 Blast Pots	5	Dehumidifiers HC 9000 CFM
4	T-8 Blast Pots (Mobile)	1	Dehumidifier HCD 4500 CFM
7	600# Blast Pots (Mobile)	2	Dehumidifiers 500 CFM
1	Sponge Jet Blast Pot / Shaker Separator	3	A/C & Heater Units 700 CFM
7	Storage Silos 32 Tons	23	Portable Power Disconnects (With 110V Trans.)
1	Storage Silos 32 Tons	28	Conex Boxes
6	Vacuums 400 CFM (Air)	7	Paint Storage Conex Boxes
5	Vector Vacuums 2367 CFM (Mobile Electric)	3	Graco Extreme Pumps (Plural Component)
2	Vector Vacuums 2367 CFM (Mobile Diesel)	4	WIWA Pumps (Plural Component)
1	Vector Vacuum 3510 CFM (Mobile Diesel)	24	Paint Spray Pumps (45:1, 56:1, 64:1, 68:1, 74:1)
20	Vac Bottles	3610	10' Bed Springs
6	After Coolers 3200 CFM	1422	7' Bed Springs
3	After Coolers 1300 CFM (With Desiccant Dryer)	3	UHP Pumps (Diesel) (55,000 PSI)
2	Desiccant Blast Air Dryer Bottles	16	UHP Pumps (Diesel) (40,000 PSI)
10	Fuel Tanks (Diesel)	2	UHP Pumps (Electric) (40,000 PSI)
2	Dust Collectors 35,000 CFM (Electric)	11	UHP Hydro-cats
2	Dust Collectors 20,000 CFM (Electric)	11	UHP Guzzlers
2	Dust Collectors 20,000 CFM (Mobile Diesel)	11	UHP Containment Hot Tubs
2	Dust Collectors 5,000 CFM (With 900 CFM Vac)	8	UHP Collection Tubs
1	Dust Collector 5,000 CFM (No Vac)	30	UHP Hand-lances / Tumble Boxes



Company & Individual Current Industry Certifications:

- **SSPC QP1** (Field Application of Coatings Complex Structures) Company
- **SSPC QP2** (Industrial Hazardous Paint Removal) Company
- **SSPC C3 & C5** (Supervisor / Competent Person Deleading of Industrial Structures) Individual
- **SSPC C7** (Dry Abrasive Blaster Certification) Individual
- **SSPC C14 MPCAC** (Marine Plural Component Application Certification) Individual
- **SSPC C13** (UHP Waterjetting Certification) Individual
- **SSPC QCS** (Quality Control Supervisor) Individual
- **NACE CIP** (Level 1 -thru- Pier Review) Individual



Company's Current Business Licenses :

- **Contractor "Class A"** (Virginia & Florida)
- **Lead Abatement** (Virginia & Maryland)